

# ENR

Engineering News-Record

**Overhaul**  
Reorganized  
Corps boosts  
the role of  
its divisions

**Still Building**  
Field reports  
track prog-  
ress on re-  
building Iraq

**On Time**  
London is  
closer to  
high-speed  
Channel link



# The Top 600 Specialty Contractors

**Tough times take a toll  
on revenue and profits**

## The Top 600 Specialty Contractors

RANK 2003	2002 RANK	FIRM	TYPE OF FIRM	2002 REVENUE (\$ MIL.)	NEW CONTRACTS (\$ MIL.)	MARKETS (% OF REVENUE)								
						GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.	HAZ. WASTE	TELE- COM.
101	99	STANLEY JONES CORP., South Fulton, Tenn.	M	96.4	109.0	47	37	14	0	2	0	0	0	0
102	148	STANDARD DRYWALL INC., Lakeside, Calif.	W	95.2	47.9	100	0	0	0	0	0	0	0	0
103	114	RYAN INC. CENTRAL, Janesville, Wis.	X	95.2	82.8	8	0	11	0	25	0	0	0	0
104	111	GARNEY CONSTRUCTION CO., Kansas City, Mo.	U	92.1	111.2	0	0	10	78	11	1	0	0	0
105	126	BERKEL & CO. CONTRACTORS INC., Bonner Springs, Kan.	X	92.0	105.0	15	12	25	10	5	25	5	0	0
106	129	SPL INTEGRATED SOLUTIONS, Columbia, Md.	E	91.9	96.9	0	0	0	0	0	0	0	0	0
107	119	MALCOLM DRILLING CO. INC., San Francisco, Calif.	X	91.2	105.1	29	0	0	2	2	0	66	0	1
108	174	JOHN W. DANFORTH CO., Buffalo, N.Y.	M	91.0	89.0	20	40	3	0	10	25	2	0	0
109	106	REX MOORE ELEC. CONTRS. & ENGRS., West Sacramento, Calif.	E	91.0	136.0	58	10	0	0	0	20	0	0	10
110	98	OREGON ELECTRIC GROUP, Portland, Ore.	E	90.0	74.0	50	25	5	5	5	5	0	0	5
111	122	PRECISION WALLS INC., Raleigh, N.C.	W	90.0	85.0	100	0	0	0	0	0	0	0	0
112	125	BRANDENBURG INDUSTRIAL SERVICE CO., Chicago, Ill.	D	89.1	69.0	5	10	15	0	0	50	10	10	0
113	101	BOMEL CONSTRUCTION, Anaheim Hills, Calif. <sup>113</sup>	C	89.0	117.7	100	0	0	0	0	0	0	0	0
114	105	MMR GROUP INC., Baton Rouge, La.	E	88.0	45.0	0	10	40	0	0	50	0	0	0
115	131	SCHECK INDUSTRIES, Countryside, Ill.	M	87.9	79.1	2	0	40	0	0	56	0	0	0
116	110	CORRIGAN CO., St. Louis, Mo.	M	87.9	79.2	30	15	20	0	0	35	0	0	0
117	139	CACHE VALLEY ELECTRIC CO., Logan, Utah	E	87.7	95.4	16	0	17	0	0	31	10	0	21
118	88	INGLETT & STUBBS LLC, Mableton, Ga.	E	86.1	68.9	92	0	0	0	1	2	0	0	5
119	**	MCCARTIN MCAILLIFFE MECH. CONTRACTOR INC., Hammond, Ind.	M	85.8	90.0	0	0	66	0	0	34	0	0	0
120	176	STARCON INTERNATIONAL INC., Manhattan, Ill.	M	85.6	NA	0	0	0	0	0	100	0	0	0
121	138	HOOPER CORP., Madison, Wis.	M/E	85.5	87.0	42	6	52	0	0	0	0	0	0
122	30	WALTERS & WOLF GLASS, Fremont, Calif.	G	85.4	60.3	100	0	0	0	0	0	0	0	0
123	121	HUNT ELECTRIC CORP., St. Paul, Minn.	E	85.0	62.8	70	20	0	0	0	10	0	0	0
124	186	MCCLURE CO., Harrisburg, Pa.	M	84.9	52.2	64	0	0	0	0	36	0	0	0
125	116	MURRAY CO., Rancho Dominguez, Calif.	M	84.0	110.6	29	38	0	4	10	8	11	0	0
126	159	INDEPENDENCE EXCAVATING INC., Independence, Ohio	X	83.8	50.0	45	4	0	0	5	0	46	0	0
127	107	MIDWEST DRYWALL CO. INC., Wichita, Kan.	W	83.3	95.0	100	0	0	0	0	0	0	0	0
128	87	EEI HOLDING CORP., Springfield, Ill.	E	83.2	90.0	40	5	10	5	0	20	10	0	10
129	132	MILLER ELECTRIC CO., Jacksonville, Fla.	E	83.1	50.0	60	10	2	0	0	5	15	0	8
130	152	BCH MECHANICAL INC., Largo, Fla.	M	82.3	76.1	92	8	0	0	0	0	0	0	0
131	165	W.E. BOWERS, Beltsville, Md.	M	82.0	86.0	100	0	0	0	0	0	0	0	0
132	162	CASE FOUNDATION CO. (A KELLER CO.), Roselle, Ill.	X	81.7	89.2	35	0	0	0	0	0	65	0	0
133	153	NORMENT SECURITY GROUP INC., Montgomery, Ala. <sup>133</sup>	O	81.4	91.0	100	0	0	0	0	0	0	0	0
134	161	A.O. REED & CO., San Diego, Calif.	M	81.2	118.0	30	10	10	5	0	25	20	0	0
135	175	COASTAL MECHANICAL SERVICES LLC, Melbourne, Fla.	M	81.1	95.7	74	15	3	0	0	7	0	0	0
136	135	ADVANCE MECHANICAL SYSTEMS, Mt. Prospect, Ill.	M/SH	81.0	72.0	90	0	0	0	10	0	0	0	0
137	156	S.B. BALLARD CONSTRUCTION CO., Virginia Beach, Va.	C	80.2	121.6	59	10	0	0	0	5	26	0	0
138	**	DUALSTAR TECHNOLOGIES CORP., Long Island City, N.Y. <sup>138</sup>	E/M	79.6	50.3	100	0	0	0	0	0	0	0	0
139	136	DRISCOLL LTD., Ft. Lauderdale, Fla.	E	79.0	67.0	60	0	0	0	20	15	0	0	5
140	157	BRANDT ENGINEERING CO., Dallas, Texas	M	78.0	89.0	95	5	0	0	0	0	0	0	0
141	169	GRUNAU CO., Oak Creek, Wis.	M	77.9	87.2	45	20	0	0	10	20	5	0	0
142	137	AMERICAN ASPHALT & GRADING CO. INC., Las Vegas, Nev. <sup>142</sup>	X	76.6	83.3	58	0	0	8	0	6	28	0	0
143	124	NEWMECK COS. INC., St. Paul, Minn.	M/SH	76.2	28.6	18	27	15	5	5	25	5	0	0
144	117	T.A.S. COMMERCIAL CONCRETE CONSTR. LP, Spring, Texas	C	75.4	71.0	100	0	0	0	0	0	0	0	0
145	142	THE STATE GROUP INDUSTRIAL, Evansville, Ind.	E/M	74.9	84.5	0	60	12	0	5	20	0	0	3
146	109	COCHRAN INC., Seattle, Wash.	E	74.3	74.3	92	0	0	0	0	1	0	0	7
147	113	CLEVELAND ELECTRIC CO., Atlanta, Ga.	E	74.0	80.0	40	15	0	0	10	15	15	0	5
148	173	INDUSTRIAL SPECIALTY CONTRS. LLC (ISC), Baton Rouge, La.	E	73.2	22.1	3	3	10	0	0	80	0	2	2
149	82	KELSO-BURNETT CO., Chicago, Ill.	E	73.2	42.0	59	11	16	0	0	0	0	0	8
150	289	DURR MECHANICAL CONSTRUCTION INC., New York, N.Y.	M	71.3	47.6	8	0	84	0	8	0	0	0	0

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY. <sup>113</sup> = GENERAL CONTRACTING. <sup>114</sup> = DETENTION/SECURITY CONTRACTING. <sup>115</sup> = TEMPERATURE CONTROLS. <sup>116</sup> = PAVING.